



Group Overview



ajcinternational.com



ajcgroup.com



ajclogistics.com




Our Mission



As a unified, multi-cultural team, we provide the most efficient and competitive supply chain solutions for our customers and suppliers worldwide.

Our Vision



We are the undisputed leading provider of food and logistics around the globe, driven by a seamless international network of the most talented professionals in our industry.

Our Vision

Our success is defined by the quality and scope of

Our Customer
and Supplier
Relationships

Our Global
Product, Market,
and
Transportation
Knowledge

The Ability to
Build Value With
Proprietary Foods
and Logistics
Services

The Efficiencies
We Achieve
throughout the
Value Chain of
Global Food
Distribution

We are one team with one vision



Group Overview

Our Values

Perform with
Integrity



Build
Relationships



Embrace
Teamwork



Deliver
Innovation



Provide
Service



Our Global Team



500+ People

Speaking 36
Languages

40 Nationalities

Has An Average
of 8 Years
Experience
with AJC



Group Overview

Our Core Strategies



3P
DIVERSIFICATION



ENTERPRISE
GROWTH



LEADERSHIP
INTELLIGENCE



EFFICIENCY
EMPOWERMENT



DIGITAL
RESPONSIVENESS



PERFORMANCE
PARTNERSHIPS

Our Role & Position

Global Food
Provider

Logistics Services
Provider

Innovative Brand
Marketer

Leading
Refrigerated
Exporter

Seamless
International
Network

Performance-
Driven Strategic
Partner

Growing Diverse
Enterprise

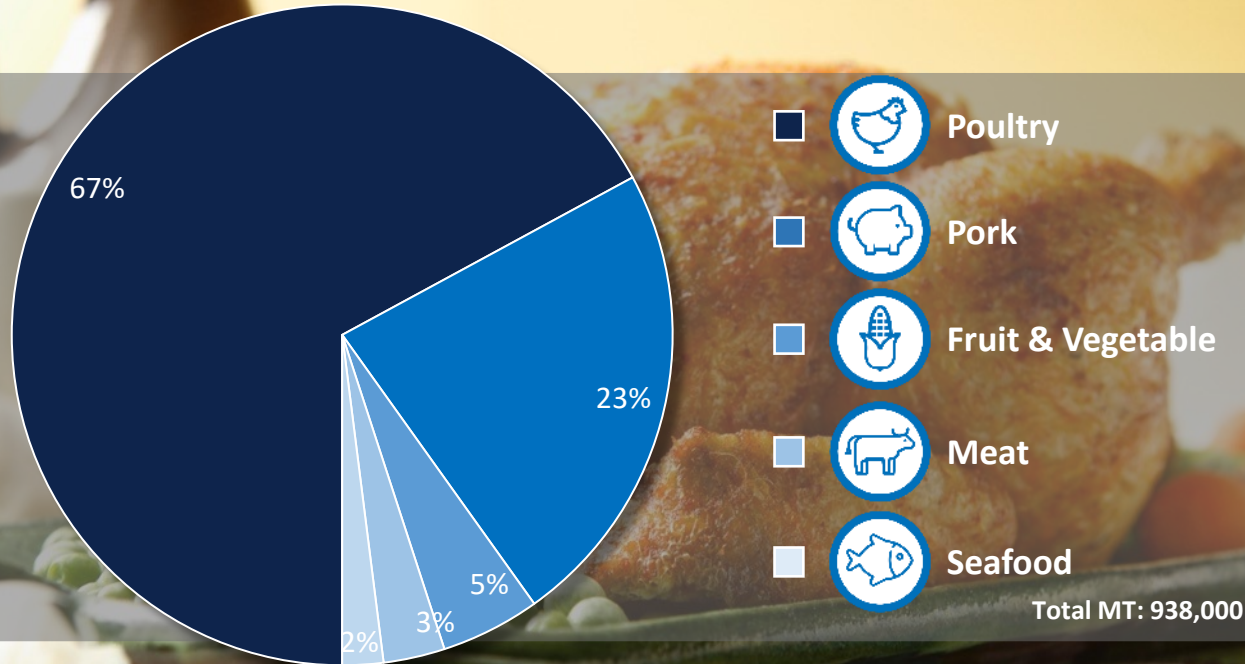


Group Overview



Global Food Provider

Our Product Portfolio



% Based on Metric Tons Transacted - FY 2021



Global Food Provider

600+ Suppliers

In 53 Origin Countries

1700+ Customers

In 150 Destination Countries

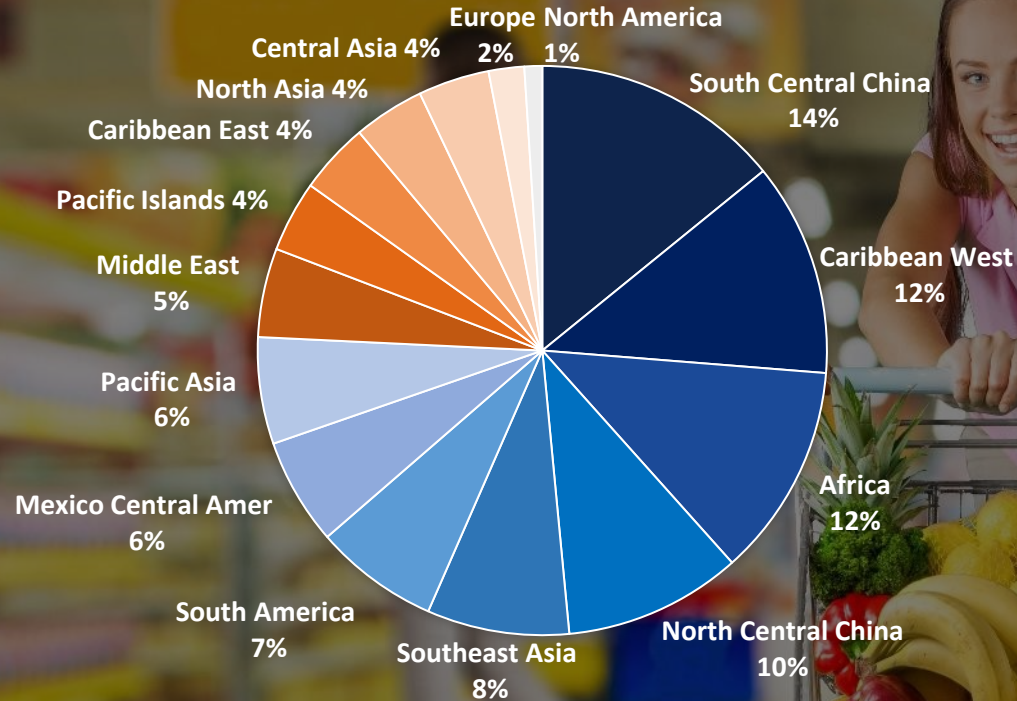
Global Coverage

Transactions in 150 Countries



Global Food Provider

Our Destination Portfolio



Total MT: 938,000

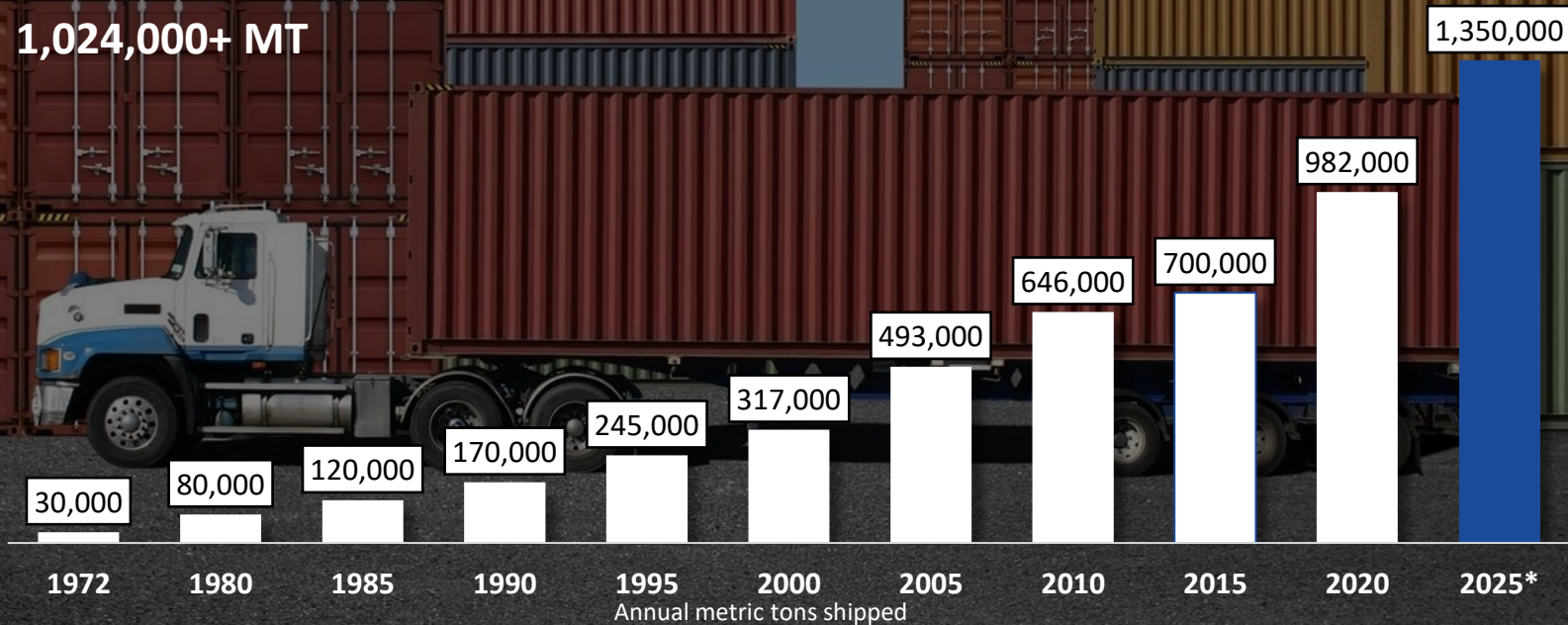
% Based on Metric Tons Transacted - FY 2021



Global Food Provider

Our Volume Growth

FY 2021 Volume:
1,024,000+ MT



Global Food Provider



Logistics Services Provider

Our Services Portfolio



Food Centric
Warehousing &
Consolidation
Services

Surface
Transportation:
Vans, Drayage,
LTL, Rail &
Intermodal

Refrigerated &
Dry Ocean
Container
Export and
Import
Transportation

Dedicated
Inventory &
Supply Chain
Management



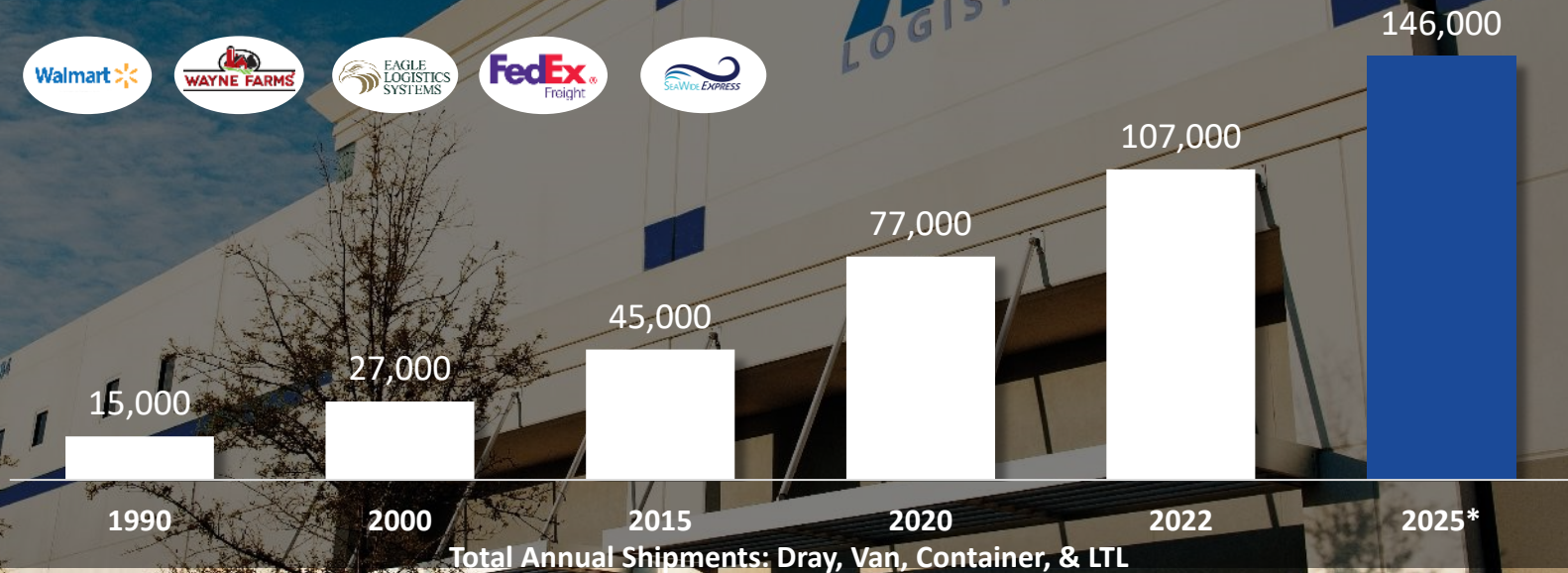
Logistics Services Provider

Our Volume Growth

FY 2021 Volume:
97,000+ Shipments



AJC
LOGISTICS



*Projection



Logistics Services Provider

Our Scope & Expertise



1100+ Origin to
Destination Port
Pairs

Digital
Connectivity:
EDI, Web Portal,
Warehouse
Management
System

35 Global Ocean
Carriers & 28
Global Ocean
Contracts

World Class Dry
& Temperature
Controlled
Warehouse
Scoring 99% by
AIB*

Time Sensitive
Perishable and
Refrigerated
Cargo
Management
Solutions

*Source: American Institute of Baking International – 2017 Annual Audit



Logistics Services Provider



Innovative Brand Marketer

Our World Class Brands

Diverse Products
including
Chicken, French
Fries, Vegetables
& Seafood

Marketed in
100+ Countries
with Leading
Category
Positions

Multi-Country
Sourcing for
Consistent
Supply with
Equally
Substitutable
Products

Strategic
Marketing &
Promotional
Support Tailored
for Local
Markets



Innovative Brand Marketer

Branded Products Programs

Versatile
Packaging

Compliant with Country Regulations & Extensive
SKU Portfolio

Channel & Sales
Optimization

Products Positioned for Customers in Every Sales
Channel to Maximize Brand Exposure

Customized
Promotions

Committed to Providing Key Investment and On-going
Support through Integrated Marketing Plans



Innovative Brand Marketer

Our Quality Assurance & Control



Brands Undergo Extensive Evaluations to Meet Quality Standards

100+ Plant Inspections & Visits per Year

Significant Value Created with Superior Product Specifications

All Products Meet Local & Global Health Requirements



Innovative Brand Marketer



Leading Refrigerated Exporter

Our Market Leadership

Ranked the #1
Exporter of
Poultry from
the USA

#1 Non-
Processor
Poultry
Exporter in
Brazil

#1 Non-
Processor
Pork Exporter
from the USA

Largest Global
Non-
Processor
Marketer of
French Fries

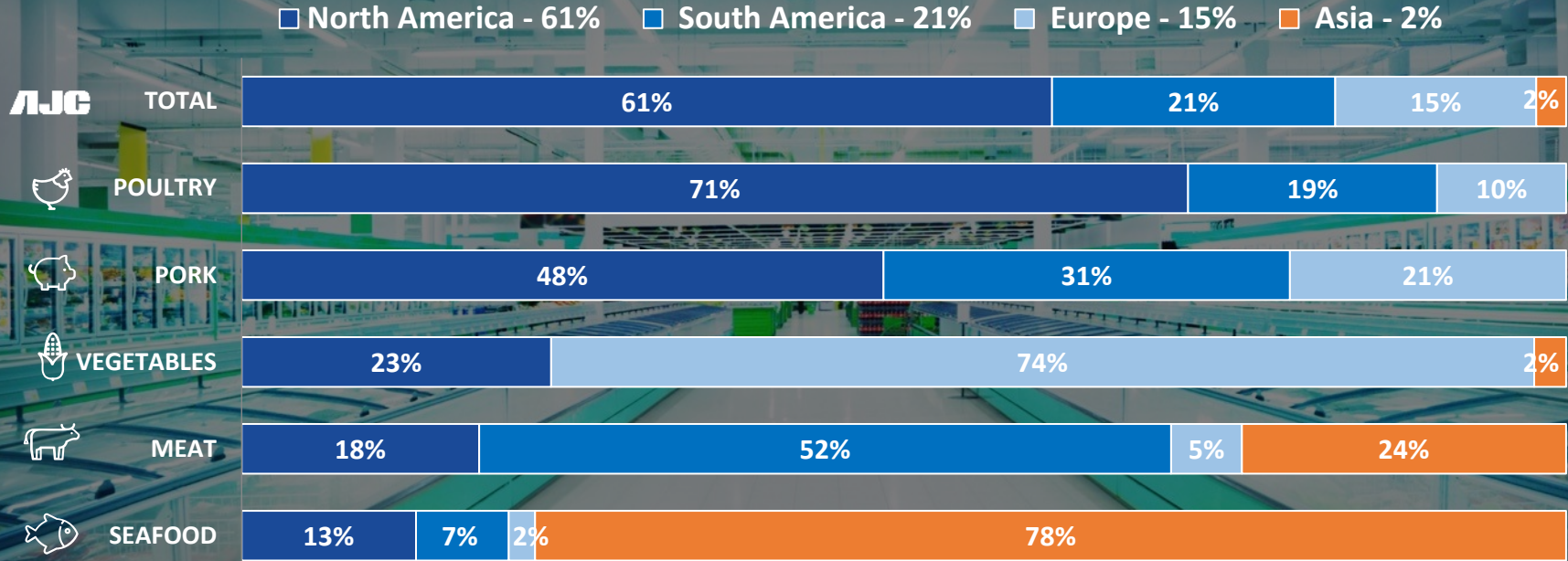
One of the
Largest Frozen
Food
Marketing
Companies in
the World

*Sources: JOC, AliceWeb/Siscomex, USDA Circular, Piers Data , SECEX, MDIC.



Leading Refrigerated Exporter

Our Origin Portfolio



% Based on Metric Tons Transacted - FY 2021

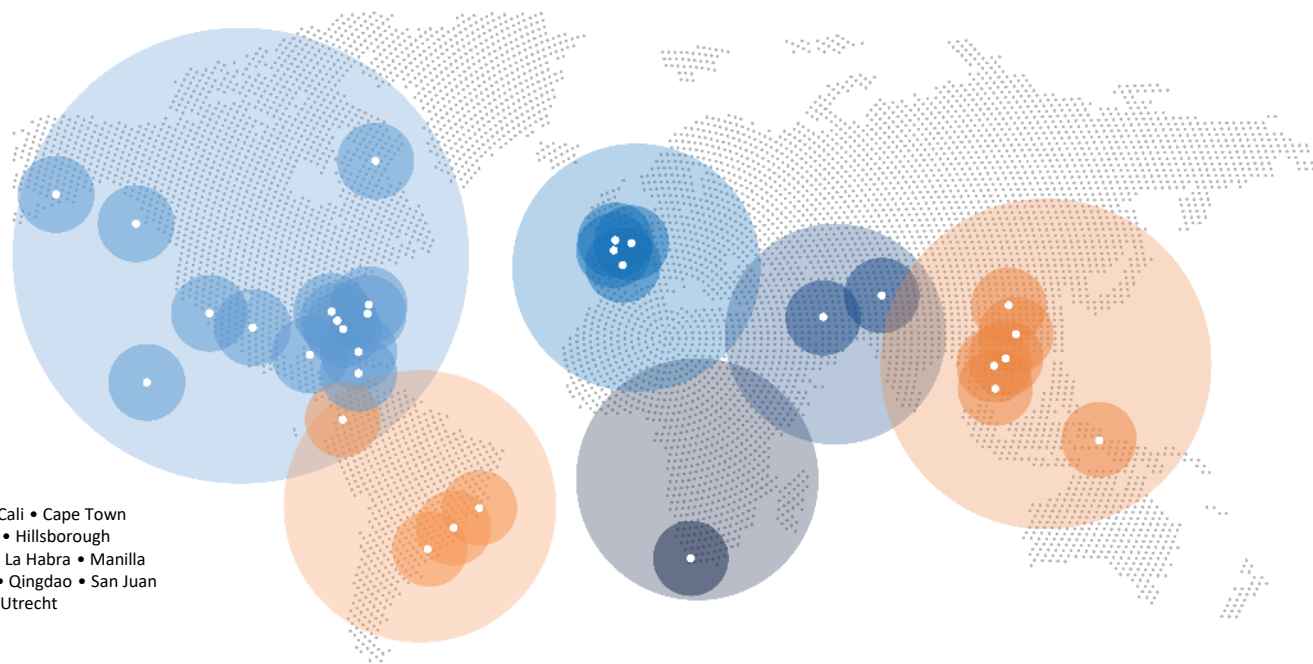


Leading Refrigerated Exporter



Seamless International Network

Global Locations



31 Locations

Atlanta • Anchorage • Beijing • Buenos Aires • Cali • Cape Town
Chattanooga • Deventer • Dubai • Fife • Ghent • Hillsborough
Hong Kong • Honolulu • Jacksonville • Jeddah • La Habra • Manila
McAllen • Montreal • Nashville • Porto Alegre • Qingdao • San Juan
Savannah • São Paulo • Shanghai • Shenzhen • Utrecht
Willemstad • Zug

Our Connectivity & Coverage

Global Footprint:
People Placed Near
Production &
Consumption

24/7 Service Using
Oracle, Cisco &
Customized Systems

Americas, Asia, &
EMEA (Europe,
Middle East, Africa)
Divisions

16 Regional Sales
Teams & 12 Origin
Procurement Teams



Seamless International Network



**Performance-Driven
Strategic Partner**

Performance Partnerships

High Levels of
Communication,
Transparency &
Accountability
Rooted in 5 Core
Values

Committed
Volume and
Branded Product
Programs

Export
Management
Agreements and
Regional
Exclusivities

Global Product
Information &
Valuations and
Country
Requirements

Partners With
Leading Food &
Logistics
Companies
Worldwide



Performance-Driven Strategic Partner

Our Strategic Protein Partnerships & Alliances



Performance-Driven Strategic Partner

Our Strategic Vegetable & Logistics Partnerships

Lamb Weston

n
national
FROZEN FOODS

McCain

Lutosa

Begla
Frites

ECOFROST

Agristo
we love potatoes

Mydibel
The world's potato experts

agrarfrost
GERMANY
INTERNATIONAL

Flanders Best

Dawn

FedEx
Freight

JOSE SANTIAGO, INC.

macy's

PFS
PLAZA
FOOD
SYSTEMS



Performance-Driven Strategic Partner

Our Strategic Alliances Scope

100+
Destination
Countries

7 Origin
Countries

Sales of Over
300,000 Metric
Ton per Year

20 Years
Experience in
Managing and
Growing
Strategic
Alliance
Programs



Performance-Driven Strategic Partner



Growing Diverse Enterprise

Our Record of Success

Consistent
Growth &
Profitability

10%
CAGR

U.S.A.
Secretary of
Commerce E-
Star Award



Governor's
Award for
International
Trade



Top 3 U.S.A.
Frozen Food
Exporter



50 Years of
Global
Experience



Growing Diverse Enterprise

Our Commitment to Performance

Financial
Security
Supported by
Global Banking
Institutions and
Insurance
Providers

Exceptional
Risk
Management
Practices:
Animal Health
& Trade Barrier

Customized &
Digitally
Responsive
Information
Systems

3P
Diversification:
a Highly
Diversified
Portfolio

5 Core Values,
6 Core
Strategies, & 1
Clear Mission



Growing Diverse Enterprise



Group Overview

Our Organization in Review



Values Our Relationship with Your Organization



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ajcgroup.com



ajclogistics.com

